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# Head of Sales, HRD, Business Coach

👤 39 лет  
⼥ Женский  
⌚ Кишинев  
in

## ТОП Навыки

- **Highly disciplined and organized person** · 7 лет
- **Analytical mind** · 7 лет
- **Confident leader** · 7 лет
- **Professional coach** · 7 лет
- **Management** · 7 лет
- **Psychological assessment skills** · 7 лет

## Пожелания

- Полный день
- Частичная занятость
- Гибкий график
- Гибрид (Дом/Офис)
- Удалённо
- На территории работодателя

## Языки

- **Румынский** · Не знаю
- **Русский** · Свободно владею
- **Английский** · Свободно владею
- **Испанский** · Разговорный
- **Немецкий** · Средний
- **Украинский** · Родной

## Навыки

### Обо мне

Let me introduce myself

Let's say I am an experienced trouble shooter for all problems that companies facing in current conditions of the economy. And I shoot directly in the aim, without "water", so I can save money for the company and multiply earnings.

My professional ROLES ARE LEADER, MANAGER, CEO, EXECUTIVE DIRECTOR, HRD

My total experience in sales almost 8 years working for International Companies in the field of digital technologies and finances. I was trained by American school of sales and marketing represented by such authorities as Anthony Robbins, Jim Ron, Jordan Piterson, Simon Sinek and etc, so definitely, I got the ideas, skills and knowledges that can benefit any company and any product.

There is a definition of management as a C-level position, but some skill sets and experiences have no level restrictions, they simply extend beyond them.

I am representative of such a prime league. The truth is - empires created not by ordinary "leveled" specialists with bunch of "soft and hard skills". Only a prime league players can do it cause extraordinary mind always change the game, bring numbers on board and make business strong enough to thrive no matter what happen on the market place. My financial conditions in total from 6000 USD + monthly and more. I would like to highlight that for the first month in terms of demonstration my skills and abilities I can accept the adjustment of financial conditions and also, in onboarding process I will give a free of charge expertise about current condition of sales department in the company. I would be glad to speak with you in details, please apply to my tg @mg\_rika - for more information about my experience.

### Опыт работы

**Business Coach, Head of Sales, CEO, HRD** · International Financial Association · За границей  
Октябрь 2017 - Май 2025 · 7 лет 8 месяцев

Построение отдела продаж, управление, организация, менторство, экономический менеджмент

- CRM
- Analytical mind
- Creativity
- Great copywriting skills
- Great motivator and speaker
- Professional coach
- Management
- Psychological assessment skills
- Confident leader
- Organization
- Effectiveness
- Excellent communication skills
- Leadership

## **Водительское удостоверение**

Категория: А, В  
С личным авто

Навыки: Highly disciplined and organized person, Analytical mind, Confident leader, Professional coach, Management, Psychological assessment skills, Discipline, Leadership, Organization, Excellent communication skills

## **Желаемые отрасли**

- Менеджмент
- Колл-центр / Бэк-офис
- Банки / Финансы / Экономика

## **Образование: Высшее**

### **Онлайн Университет "Атом" Киев**

Год окончания: 2023

Факультет: Кибертех

Специальность: Медиабайер, Affiliate Manager

## **Курсы, тренинги**

### **Sales and Management**

Год окончания 2022

Организатор: Anthony Robbins

### **Leadership, effective communication and sales**

Год окончания 2022

Организатор: Simon Sinek

### **Sales psychology**

Год окончания 2021

Организатор: Jim Ron

### **Mastering influence**

Год окончания 2024

Организатор: Anthony Robbins

### **Mirroring and matching, All about sales**

Год окончания 2025

Организатор: Anthony Robbins

### **NLP**

Год окончания 2023

Организатор: Anthony Robbins