



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ru/prices/cv>

Sales Manager

About me

Experienced professional based in Chisinau with a strong background in logistics, export operations, and project management. Skilled in organizing processes, managing customer relations, and solving problems effectively. Known for clear communication, adaptability, and a commitment to continuous learning and improvement.

Work experience

Senior Export Specialist · Yildiz Entegre Agac Sanayi A.S. · Kocaeli, Turkey

March 2023 - October 2025 · 2 years 8 months

- Carrying out export-sales activities in these regions, namely Europe, Asia, North Africa and the Arabian Peninsula.
- Manage the end-to-end export process from order to delivery.
- Prepare and issue export documents (Invoice, Packing List, ATR, EUR.1, Certificate of Origin, etc.) in compliance with sales contracts and international regulations.
- Coordinate with customs agents, logistics companies, and clients to ensure timely and accurate delivery.
- Follow up on export-related customs regulations and take necessary actions.
- Prepare monthly and annual performance reports for management.

Skills: Export, Knowledge of Customs Regulations, Logistics Operations, Microsoft Office, SAP ERP, Sales, Importing and Exporting of Goods

Export Sales Representative · Kalibre Boru A.Ş. · Kocaeli, Turkey

February 2020 - March 2023 · 3 years 1 month

- Managed export sales activities for Europe and the USA in the automotive steel parts industry.
- Handled pricing, contract negotiations, and client relations.
- Oversaw project management from technical drawings to serial production.
- Contributed to production planning, logistics coordination, quality control, and after-sales service.

Skills: Export, Sales Strategy, Team Management,

👤 30 years

♂ Male

📍 Chişinău

TOP Skills

- **Export** · 5 years
- **Logistics Operations** · 5 years
- **Microsoft Office** · 5 years
- **SAP ERP** · 5 years
- **Sales Strategy** · 3 years
- **Team Management** · 3 years

Preferences

- Full-time
- In shifts
- In-house
- Hybrid
- Remote
- Mobile work

Languages

- **Romanian** · Elementary
- **Russian** · Elementary
- **Turkish** · Native
- **English** · Fluent

Skills

- Foreign Languages
- Adaptability
- Logistics Operations
- Planning
- Export

Communication Skills, Logistics Operations, Microsoft Office, SAP ERP, Project Management, Export Administration Regulations

Desired industries

- Logistics / Transport
- Sales / Retail
- Procurement / Supply Chain

Education: Higher

Sakarya University

Graduated in: 2018

Faculty: International Relations

Speciality: Bachelor's Degree in International Relations

University of Economics of Katowice

Graduated in: 2018

Faculty: Management

Speciality: Business Administration

Courses, trainings

Foreign Trade Legislation, Ünspeđ Customs Brokerage & Logistics

Foreign Trade Certificate, Istanbul University

Sales & Marketing School, Bahçeşehir University