



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

Marketing specialist, Sales Manager

Despre mine

English translation

Experiența profesională

Travel Agent · ITN, skylux,fly business · Chișinău

Februarie 2019 - Prezent · 7 ani

Client Relationship Management: Cultivated and maintained positive relationships with clients, understanding their travel preferences and needs.

- Sales and Revenue Generation: Contributed to the agency's revenue growth by actively promoting and selling various travel packages, achieving and surpassing sales targets.
- Itinerary Planning: Created personalized and detailed travel itineraries for clients, ensuring a seamless and enjoyable travel experience.
- Booking and Reservations: Managed bookings, reservations, and travel documentation efficiently, ensuring accuracy and compliance with industry standards.
- Product Knowledge: Stayed informed about the latest travel trends, destinations, and industry updates to provide clients with up-to-date information and recommendations.
- Problem Resolution: Effectively addressed and resolved customer concerns, demonstrating strong problem-solving skills and ensuring high customer satisfaction.
- Collaboration: Collaborated with colleagues to enhance the overall customer experience, contributing to a positive and cohesive team environment.
- Promotional Activities: Participated in sales initiatives and promotional events to boost agency visibility and attract new clients.
- Technology Utilization: Utilized travel booking systems and online platforms to streamline booking processes and stay updated on industry technologies.
- Record Keeping: Maintained accurate client records, preferences, and communication history to facilitate future interactions and personalized service.

Studii: Superioare incomplete

- ⌚ 27 ani
- ⌚ Feminin
- ⌚ Chișinău
- ✉ 20 000 MDL

Preferințe

- Flexibil

Limbi

- Română · Elementar
- Rusă · Fluent
- Engleză · Comunicare

Permis de conducere

Categorie: B
Cu automobil personal

Usm

Absolvit în: 2019

Facultatea: Applied translations

Specialitatea: Translator