



**Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ru/prices/cv>**

# Marketing specialist, Sales Manager

## About me

English translation

## Work experience

**Travel Agent** · ITN, skylux, fly business · Chişinău  
*February 2019 - Present · 6 years 8 months*

Client Relationship Management: Cultivated and maintained positive relationships with clients, understanding their travel preferences and needs.

- Sales and Revenue Generation: Contributed to the agency's revenue growth by actively promoting and selling various travel packages, achieving and surpassing sales targets.

- Itinerary Planning: Created personalized and detailed travel itineraries for clients, ensuring a seamless and enjoyable travel experience.

- Booking and Reservations: Managed bookings, reservations, and travel documentation efficiently, ensuring accuracy and compliance with industry standards.

- Product Knowledge: Stayed informed about the latest travel trends, destinations, and industry updates to provide clients with up-to-date information and recommendations.

- Problem Resolution: Effectively addressed and resolved customer concerns, demonstrating strong problem-solving skills and ensuring high customer satisfaction.

- Collaboration: Collaborated with colleagues to enhance the overall customer experience, contributing to a positive and cohesive team environment.

- Promotional Activities: Participated in sales initiatives and promotional events to boost agency visibility and attract new clients.

- Technology Utilization: Utilized travel booking systems and online platforms to streamline booking processes and stay updated on industry technologies.

- Record Keeping: Maintained accurate client records, preferences, and communication history to facilitate future interactions and personalized service.

## Education: Incomplete higher

👤 26 years

♀ Female

📍 Chişinău

💰 20 000 MDL

## Preferences

- Flexibil

## Languages

- **Romanian** · Elementary
- **Russian** · Fluent
- **English** · Communication

## Driving licence

Category: B

With personal auto

**Usm***Graduated in: 2019*

Faculty: Applied translations

Speciality: Translator