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👤 21 ani
♂ Masculin
📍 Edineț

Preferințe

- Full-time

Limbi

- **Română** · Elementar
- **Rusă** · Fluent

Permis de conducere

Categoria: B
Cu automobil personal

Manager

Despre mine

As a product specialist, I possess in-depth knowledge of products, markets, and consumer preferences. This enables me to effectively assess and analyze various goods, ensuring they meet quality standards and align with market demands. My expertise lies in understanding the specifications, features, and intricacies of different products, allowing you to make informed recommendations to both customers and stakeholders.

Outside of your professional role, you likely have hobbies and interests that complement your career. These could include staying updated with industry trends, attending trade shows or networking events, reading about emerging technologies and innovations, and exploring new product categories. Engaging in these activities enriches your understanding of the market and enhances your ability to adapt and excel in your role as a product specialist.

Key skills

1. Product Knowledge:

- Understanding the specifications, features, and details of various products.

2. Market Analysis:

- Analyzing market trends, consumer preferences, and competitors to make informed decisions.

3. Quality Assessment:

- Evaluating product quality and ensuring compliance with industry standards and regulations.

4. Communication:

- Effectively communicating product information to customers, colleagues, and stakeholders.

5. Negotiation:

- Negotiating terms, prices, and contracts with suppliers and vendors to achieve favorable agreements.

6. Problem-Solving:

- Addressing issues related to product quality, availability, or customer complaints effectively and efficiently.

7. Data Analysis:

- Analyzing sales data, customer feedback, and market research to identify patterns and insights for product improvements.

8. Customer Service:

- Providing exceptional customer service by addressing inquiries, resolving issues, and offering product recommendations.

9. Time Management:

- Managing multiple tasks, prioritizing work, and meeting deadlines in a fast-paced environment.

10. Adaptability:

- Adapting to changes in product offerings, market conditions, or company strategies to remain effective in the role.

11. Cross-Functional Collaboration:

- Collaborating with various departments like marketing, sales, and production to ensure successful product launches and promotions.

12. Language Skills:

- Proficiency in relevant languages for effective communication with international suppliers, manufacturers, or customers.

13. Attention to Detail:

- Paying meticulous attention to product specifications, contracts, and documentation to avoid errors and discrepancies.

14. Sales Skills:

- Understanding sales techniques and strategies to effectively promote and sell products to customers.

15. Teamwork:

- Working collaboratively within a team and supporting colleagues to achieve common goals related to product success and customer satisfaction.

Studii: Medii de specialitate

Collegiul de Medicina Veterinara și Economie Agrară s. Brătușeni

Studiez la moment

Specialitatea: Merchandiser