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Recruiter with a Coaching Background and Eye for Quality

⌚ 31 ani
♀ Feminin
⌚ Chișinău

TOP Competențe

- **Coaching individuals to reach their sales potential** · 1 an
- **Adaptability & Resilience** · 5 luni
- **Interviewing & Assessment** · 5 luni
- **Tech-Savviness** · 5 luni
- **Attention to Detail** · 5 luni
- **Sales & Marketing Skills** · 5 luni

Preferințe

- Full-time
- Hibrid (Oficiu/Acasă)

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Spaniolă** · Fluent
- **Engleză** · Fluent
- **Italiană** · Elementar

Despre mine

One of my main interest is reading but my favourite to go choice is socializing with friends. I also enjoy a good movie even if it's hard to find nowadays.

Self-motivation and organization
Excellent sales and negotiation skills
Excellent communication and 'people skills'
Excellent writing skills
Good planning and organisational skills
The proven ability to work calmly under pressure

Experiența profesională

Recruiter · MDX Linee · Chișinău

Mai 2025 - Prezent · 9 luni

Source and recruit professional drivers through job boards, referrals, social media, and outreach to Spanish-speaking communities.

Conduct phone screens and interviews in both Spanish and English.

Build a consistent pipeline of qualified driver candidates (company drivers, owner-operators, etc.).
Coordinate background checks, MVRs, and other pre-employment requirements.
Maintain accurate candidate records and track hiring progress.
Ensure excellent candidate experience from first contact through onboarding.
Collaborate with dispatch, compliance, and safety teams to align hiring with operational needs.

Competențe: Adaptability & Resilience, Interviewing & Assessment, Tech-Savviness, Attention to Detail, Sales & Marketing Skills, Interpersonal Skills

SALES TRAINER SPANISH/ENGLISH/ROMANIAN · CitiGroup · Chișinău

Octombrie 2023 - Martie 2025 · 1 an 5 luni

Train and educate sales staff from the point of their initial hire and on a continuous, ongoing basis. Coordinate individual and team performance review sessions to discuss strengths and weaknesses. Monitor sales objectives and results.

Competențe: Coaching individuals to reach their sales potential

Quality Specialist · Stefanini GROUP · Chișinău

Aprilie 2022 - Octombrie 2023 · 1 an 6 luni

Contact (Call, E-mail, Chat, Ticket) monitoring (soft skills, technical quality, accurate documentation). Schedule and coordinate feedback sessions with the agents. Provide constructive feedback to the SD Engineers and their team leader.

Support engineering with Spanish and English ·

Stefanini GROUP · Chișinău

Octombrie 2021 - Aprilie 2022 · 7 luni

Provide support to clients (via email, chat or phone) regarding technical issues: Internet connectivity issues, emailing options, troubleshooting hardware, software issues;

Log remotely to the client's computer and help them solve software issues. Troubleshoot hardware, software and network related issues.

Chat sales agent · Kivork · Chișinău

Ianuarie 2021 - August 2021 · 8 luni

Chat sales agent with Spanish and English.

Interacting with customers by chat, offering various travel options. Providing information about tickets, pricing, flight schedules. Making reservations for customers based on their various requirements and budgetary allowances.

TRANSLATOR/ASSISTANT · Punto Bianco · Chișinău

Iulie 2018 - Ianuarie 2019 · 7 luni

Translating from and to Spanish, English, Romanian and Russian. Helping and motivating the patients to understand and follow their prescribed treatment. Quality checking and correcting the marketing advertisement for foreign countries.

Quality Specialist · Tell You"SRL" · Chișinău

Octombrie 2017 - Iulie 2018 · 10 luni

Qualify the work of Call Center operators by listening to their calls.

Customer Support Operator with Spanish · ATD TECHNOLOGIES · Chișinău

Noiembrie 2016 - Aprilie 2017 · 6 luni

Solving any customer delivery issues immediately via phone, email, live chat.

Domeniul dorit

- IT, Tech

Studii: Superioare

Universitatea Hyperion, Bucuresti

Absolvit în: 2021

Facultatea: Facultatea de Jurnalism și Științe ale Comunicării

Specialitatea: Masterat

Universitatea Libera Internationala din Moldova

Absolvit în: 2018

Facultatea: Limbi străine

Specialitatea: Traducator