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# Stepdeck Dispatcher

## About me

I have independently managed several projects that enhanced my skills in digital marketing and e-commerce. I grew a TikTok account to over 60,000 followers, an Instagram account to 10,000 followers, and managed an eBay store with 30 successful sales and consistent 5-star reviews. I also launched a Shopify store, which, while not commercially successful, provided valuable experience in audience engagement and advertising.

My work in data entry and as a sales manager gave me hands-on experience with CRM systems, Excel, and other tools, while also strengthening my teamwork and client communication skills.

## Work experience

**Dispatcher** · Iron Route Dispatch · Chişinău

*July 2025 - Present · 5 months*

Skills: Monitoring, Communication Skills, Negotiation Skills

**Dispatcher** · Truck Dispatch · Chişinău

*May 2025 - July 2025 · 3 months*

- Schedule and coordinate loads for carriers
- Build relationships with drivers and brokers
- Use load boards and dispatch software to source and manage freight
- Monitor delivery timelines and resolve any shipment issues
- Maintain records of dispatched loads and carrier activity

Skills: Management of Stress, Communication Skills, Coordination Skills, Negotiation Skills

**Data Entry Specialist** · Yopeso · Chişinău

*April 2023 - February 2025 · 1 year 11 months*

- Accurate data entry into the designated program in the shortest time possible.
- Verification of elements on the website.
- Sending and receiving information.
- Detailed searching for unknown information.
- Working efficiently with the available technology.

👤 22 years

♂ Male

📍 Chişinău

💰 20 000 MDL

## TOP Skills

- **Attention to Detail** · 1 year
- **Research Skills** · 1 year
- **Negotiation Skills** · 7 months
- **Communication Skills** · 5 months
- **Monitoring** · 3 months
- **Management of Stress** · 3 months

## Preferences

- Remote
- Hybrid
- In-house

## Languages

- **Romanian** · Native
- **Russian** · Medium
- **English** · Fluent
- **German** · Communication

## Skills

- Adaptability
- Attention to Detail
- Creativity
- Team Working
- Communication Skills

- Utilizing advanced knowledge of the English language and intermediate knowledge of the German language

Skills: Attention to Detail, Research Skills

**Sales Manager B2C** · Own Project – Ebay · Chişinău  
*October 2024 - December 2024 · 3 months*

Within just two months, I successfully managed an eBay shop, selling approximately 30 items while maintaining a 5-star customer satisfaction rating. Through prompt communication and excellent customer support, I ensured that every buyer had a positive experience, resulting in 100% positive feedback.

Skills: Platform knowledge, Negotiation skills, Marketing and promotion knowledge, Customer service skills, Inventory management, Product listing skills

**Social Media Manager (SMM)** · Own Project – TikTok · Chişinău  
*March 2023 - March 2023 · 1 month*

Out of curiosity and as a personal experiment, I created and grew a TikTok account to over 60,000 followers in just one month. This experience allowed me to develop a deep understanding of content strategy, audience engagement, and platform algorithms through hands-on testing.

Skills: Strategic thinking, Video skills, Graphic, Analytical mindset, Trend awareness, Adaptability, Creativity

**Sales Manager** · Call Center · Chişinău  
*January 2023 - March 2023 · 2 months*

- Selling products and services to customers through inbound and outbound calls.
- Handling and resolving inquiries from warm leads and existing customers.
- Building and maintaining customer relationships to achieve sales targets.
- Delivering excellent customer service while promoting company products effectively.

**Desired industries**

- Management
- Sales / Retail
- Tourism / Hospitality

**Education: Higher**

**ULIM**

*Graduated in: 2024*

