



👤 44 years

📍 Chişinău

💰 3 000 USD

## TOP Skills

- **Director general** · 5 years
- **Team leader** · 1 year
- **Director** · 8 months

## Preferences

- Full-time
- No schedule
- Flexible
- Part-time
- In-house
- Hybrid
- Remote

## Languages

- **Romanian** · Communication
- **Russian** · Native
- **English** · Communication

**Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>**

# Chief Executive Officer (CEO) , Director, Team leader

## About me

Here's the revised version with additional skills about analysis, conflict resolution, and communication:

A leader with many years of experience in management across production and retail sectors.

Specializing in launching and optimizing business processes, effective team management, and developing growth strategies. Skilled in SWOT analysis, market research, and implementing KPIs.

I excel in identifying new business opportunities and analyzing complex market trends to drive growth.

I have a strong ability to find common ground, build rapport, and foster positive relationships with colleagues, clients, and partners.

With expertise in conflict resolution, I can navigate and resolve disagreements efficiently, ensuring smooth team dynamics and project success.

I work with high standards, focus on results, and apply a holistic approach to analysis, which helps identify innovative solutions.

I pay special attention to team building, striving to create an atmosphere where every employee feels valued and can unlock their full potential.

Committed to continuous self-development, I draw inspiration from global leaders in business and personal effectiveness.

Open to new opportunities and long-term cooperation with the potential for career growth.

## Work experience

### Team leader · Chişinău

*November 2023 - Present · 1 year 10 months*

I am managing a personal international project focused on app development.

I conduct negotiations on platforms like Upwork and Fiverr, collaborating with freelancers from the U.S. and Europe to complete tasks while building long-term business relationships with international partners.

Skills: Team leader

## **Director · Logoped Magician · Chişinău**

*January 2024 - August 2024 · 8 months*

- Collaborated with the owners in developing strategies and managing the company, ensuring adherence to corporate values and interests.

- Led a team of 30 employees.

Implemented a KPI system to enhance work efficiency.

- Managed the center's operations, optimizing all resources—from teachers' work and client relations to marketing strategies and maintaining the company's image.

- Established compliance control with the charter and regulations, addressing all issues related to the center's functionality, from large and small inventory to safety and media presence.

- Oversaw purchasing, expense management, and the condition of equipment and devices (printers, PCs, TVs, air conditioners, etc.), and organized repairs.

- Worked with SMM specialists and videographers to create social media content, including reels and ads aimed at attracting clients and increasing brand recognition.

- Organized meetings with bloggers and media personalities to boost brand visibility and managed recruitment and operational issues.

- Concluded the role due to the company's transition to a teal management model initiated and implemented by the owners. Received recommendations from the owners and an offer for the position of sales department head.

Skills: Director

## **Director general · Elise · Ukraine**

*January 2002 - October 2007 · 5 years 9 months*

Ukraine, Chernivtsi region, Storozhynets village

Built a lumber production facility from scratch, organized equipment procurement, and fully established operational processes in a new warehouse.

Managed a team of 26 employees, trained staff, supervised the production process, and developed sales channels.

Led negotiations with suppliers and buyers, signed contracts, and established export operations and collaborations with brokers.

Closed the production due to relocation and a shift in business focus.

Skills: Director general

## **Desired industry**

- Top Management

## Education: Higher

### **ASEM**

*Graduated in: 2001*

Faculty: Economic Cybernetics, Statistics, and Informatics

Speciality: Economist

## Courses, trainings

**Business Show, Chişinău Arena featuring Oscar Hartmann**

*Graduated in 2024*

Organizer: [traktor.business.community](https://traktor.business.community)