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👤 27 ani  
♀ Feminin  
📍 Chișinău  
💰 20 000 MDL

## Preferințe

- Flexibil

## Limbi

- **Română** · Elementar
- **Rusă** · Fluent
- **Engleză** · Comunicare

## Permis de conducere

Categoria: B  
Cu automobil personal

# Marketing specialist, Sales Manager

## Despre mine

English translation

## Experiența profesională

**Travel Agent** · ITN, skylux, fly business · Chișinău  
*Februarie 2019 - Prezent · 6 ani 10 luni*

Client Relationship Management: Cultivated and maintained positive relationships with clients, understanding their travel preferences and needs.

- Sales and Revenue Generation: Contributed to the agency's revenue growth by actively promoting and selling various travel packages, achieving and surpassing sales targets.

- Itinerary Planning: Created personalized and detailed travel itineraries for clients, ensuring a seamless and enjoyable travel experience.

- Booking and Reservations: Managed bookings, reservations, and travel documentation efficiently, ensuring accuracy and compliance with industry standards.

- Product Knowledge: Stayed informed about the latest travel trends, destinations, and industry updates to provide clients with up-to-date information and recommendations.

- Problem Resolution: Effectively addressed and resolved customer concerns, demonstrating strong problem-solving skills and ensuring high customer satisfaction.

- Collaboration: Collaborated with colleagues to enhance the overall customer experience, contributing to a positive and cohesive team environment.

- Promotional Activities: Participated in sales initiatives and promotional events to boost agency visibility and attract new clients.

- Technology Utilization: Utilized travel booking systems and online platforms to streamline booking processes and stay updated on industry technologies.

- Record Keeping: Maintained accurate client records, preferences, and communication history to facilitate future interactions and personalized service.

## Studii: Superioare incomplete

**Usm**

*Absolvit în: 2019*

Facultatea: Applied translations

Specialitatea: Translator